



Selling Your Business to an ESOP (9th Edition)

Keith Apton, Michael Coffey, Ronald Gilbert, Joseph Rafferty, Loren Rodgers, Corey Rosen, Kenneth Serwinski, Brian Snarr

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Myths and misconceptions prevent many owners of closely held businesses from considering selling their companies through an employee stock ownership plan (ESOP). For many such owners, ESOPs have advantages in terms of tax, financial, and intangible issues that no other transaction method can offer. This book is designed to educate owners, managers, and advisors of closely held businesses on selling to an ESOP. It describes how ESOPs work and what the basic rules are; alternative sale strategies and how they compare to an ESOP sale; financing and feasibility; and the tax-deferred Section 1042 rollover, which has benefited many selling owners over the years. Armed with this book, you will be able to make a more informed decision about selling to an ESOP.

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