



The First \$20 Million is Always the Hardest

Po Bronson

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In the basement of a distinguished Silicon Valley research lab, Andy Caspar's engineering talents are being ignored. All he wants is a meaningful and challenging project to prove himself. A chance appears when Francis Benoit, the lab's chief engineer, sets Andy up on a long-neglected project: design a radically simpler and cheaper computer. Andy recruits three eccentric programmers, and the team works around the clock to achieve a breakthrough. But just as Andy's team is on the verge of success, their work becomes a threat to other interests at the research lab; the project and their careers are put in jeopardy. To save his project, Andy must be far more than a programmer - he must become a strategist, a salesman, and an expert motivator.

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